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October 30, 2024

John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N. Market Street, Suite 100
Frederick, Maryland 21701

Dear John:

It is with great pleasure and enthusiasm that I second the nomination of Danny Crotwell for membership in the American College of Real Estate Lawyers made by Joy Phillips.

I have received and reviewed the Proposal for Membership submitted by Joy Phillips and certify that Danny Crotwell satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, Danny satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as Danny, (b) related by birth or marriage to Danny, or (a) a current Governor or member of the Member Selection Committee of the College. Except as disclosed below, neither Danny or his/her employer regularly retains me or my law firm or employer, and my business relationship, if any with the nominee is as follows: None. While my firm is an agent for Fidelity, our agency is through a different Fidelity office than Danny's office, so that I do not get any business from Danny.

I have known Danny for over forty years and cannot say enough good things about him, both as a person and as real estate lawyer. In addition to working together on many business transactions, Danny and I have served together on the boards of the Real Property Section of the Mississippi Bar and the Land Title Association of Mississippi. Among other projects that we have worked on together recently, Danny and I are co-authors of the Mississippi Title Examination Standards.

Danny's resume' only lists publications and speeches since 2014, but I can attest that Danny has been an active and high-quality speaker and writer on Mississippi real estate topics ever since he started practicing law. One particularly notable project that is not mentioned in his resume because he did it before 2014 is his work drafting and promoting a Marketable Title Act for Mississippi.

Another item that is not listed in Danny's resume' that supports his application is the reputation that he has developed based on his active participation on the listserv of the Real Property Section of the Mississippi Bar. This listserv is the primary way that real estate lawyers in Mississippi exchange ideas. Attorneys post questions, and the other members of the listserv can and usually do respond. On the listserv, Danny is the Voice of God. Many people will post responses, but Danny's answers are considered authoritative. He usually supports his answers with

cites. I have printed out and saved many of his postings in my research file. While participation on a listserv may not be the traditional way that one develops a reputation as an exceptional real estate attorney, it has worked for Danny. I know that Mississippi legislators seek out his thoughts on pending legislation affecting real estate based on his leadership on the listserv.

In his position as a title insurance underwriting counsel, my uniform experience with Danny has been that he is not only knowledgeable about real estate law but also is practical and realistic. My observation is that Danny goes way above and beyond what other title insurance counsel do in this regard.

I understand that writing and speaking on real estate topics and serving in professional organizations sometimes are considered to be part of the job of title insurance underwriting counsel. My observation is that Danny goes way above and beyond what other underwriting counsel do in this regard.

I appreciate the opportunity to address Danny's nomination and would welcome any questions about my experience with Danny.

Yours truly,



Rod Clement